

Veeam Purchasing and Registration Instructions

eFolder BDR for Veeam allows partners to replicate on-site Veeam Backup and Replication backups to eFolder's Cloud. This document is for partners who are new to Veeam and need to:

- Purchase Veeam Backup and Replication from a Veeam distributor.
- Register as a Veeam Cloud & Service Provider (VCSP) to obtain a ProPartner ID.
- (OPTIONAL) Obtain a trial license for Veeam Backup and Replication.

Purchase Veeam Backup and Replication

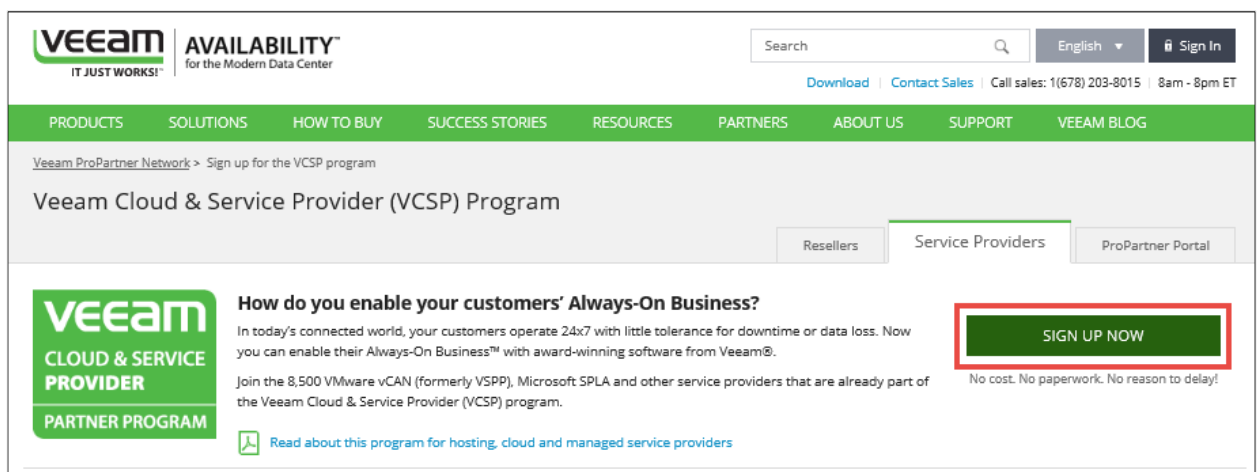
To replicate to eFolder's cloud, you must obtain a Veeam Backup and Replication license from a Veeam distributor. This can be done by purchasing the Veeam Backup and Replication product or by purchasing the Veeam Availability Suite Product, which includes Veeam Backup and Replication.

Register as a Veeam Cloud Partner (VCSP) to obtain a ProPartner ID

Veeam requires that partners who use the Veeam Backup and Replication Cloud Connect feature register as a Veeam Cloud & Service Provider (VCSP) to obtain a ProPartner ID. The ProPartner ID provides Veeam partners access to the ProPartner Portal and is also used to place an order with Veeam.

To register as a VCSP, complete the following instructions:

1. Go to <https://www.veeam.com/service-providers.html>
2. Click the **SIGN UP NOW** button from the Veeam website.



3. Complete all of the required fields on Page 1, *Company details*, of the **Veeam ProPartner ID Request Form**.
- For the United States, please use "1" in the *Country Code* field before your phone number in the format shown below. For all other countries outside of the United States, please enter your appropriate country code. Required fields are denoted by an asterisk "*".

Click **Next** when you are finished.

The screenshot shows the Veeam ProPartner ID Request Form. The header includes the Veeam logo, the text "pro partner Your success is our mission", and a link "Back to Veeam.com". The form is divided into three tabs: "Company details" (selected), "Business details", and "User application".

Company details

Company name * [text input]
Website * [text input]
General Sales Phone * [Country Code: 1] - [Area Code: 555] - [Phone Number: 5555555]
E-mail for inquiries about Veeam products * [text input]

Headquarter location

Country * [United States]
State \ Province * [-- none --]
City * [text input]
Type first letters of the city, and you will see possible matches to select from
Address * [text input]
Zip/Postal code * [text input]
VAT ID [text input]

Type of partnership

Type of partnership desired *

- ☐ Consultant
- ☐ Distributor
- ☒ Service Providers: including Hosting, Managed Service and Cloud Service Providers
- ☐ Reseller
- ☐ System Integrator
- ☐ Technology Alliance for OEMs only

* Required Fields

Back Next

4. Complete all of the required fields on Page 2. Select **eFolder Inc.** from the *Who is your preferred rental aggregator* drop-down list. Click **Next** when you are finished.

Company details

Business details

User application

Business details

What type of cloud or managed services do you offer? (select all that apply) *

☐ Infrastructure hosting (including IaaS and PaaS)
☐ Application hosting (including SaaS)
☐ Data protection-as-a-service (DPaaS, including BaaS and DRaaS)
☐ Managed services (MSP)
☐ Outsourcing
☐ Other (please describe):

What service provider programs are you currently part of? (select all that apply) *

☐ VMware vCloud Air Network Program (formerly VSPP)
☐ Microsoft Service Provider License Agreement (SPLA)
☐ Cisco Cloud and Managed Service Program (CMSP)
☐ Other (please specify):

Who is your preferred rental aggregator? *

*** Select ***

☐ Other (please specify):

How many data centers do you have? *

In what countries are your data centers located? *

Afghanistan
Albania
Algeria
American Samoa
Andorra
Angola
Anguilla
Antigua And Barbuda
Argentina
Armenia
Aruba
Australia
Austria
Azerbaijan
Bahamas

Hold the CTRL or SHIFT key to select multiple items.

How many virtual machines (VMs) do you currently use to deliver services to customers? *

How many virtual machines (VMs) do you currently use to deliver services to customers? *

Which hypervisor(s) do you support? (select all that apply) *

☐ VMware vSphere
☐ Microsoft Hyper-V
☐ Other (please describe):

Other comments or questions:

* Required Fields

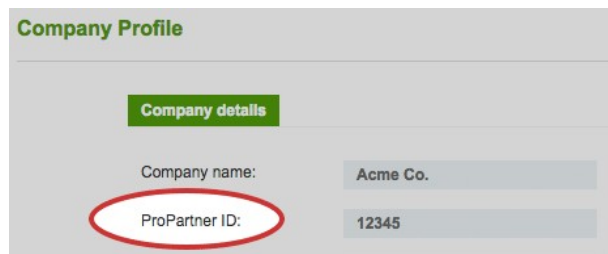
Back

Next

5. Within one to two business days after submitting the **Veeam ProPartner ID Request Form**, Veeam will contact you to complete your VCSP application and issue you a ProPartner ID.
6. After Veeam has issued your ProPartner ID, log in to the **Veeam ProPartner Portal** and click the *Edit Profile* link in the top right corner of the page:



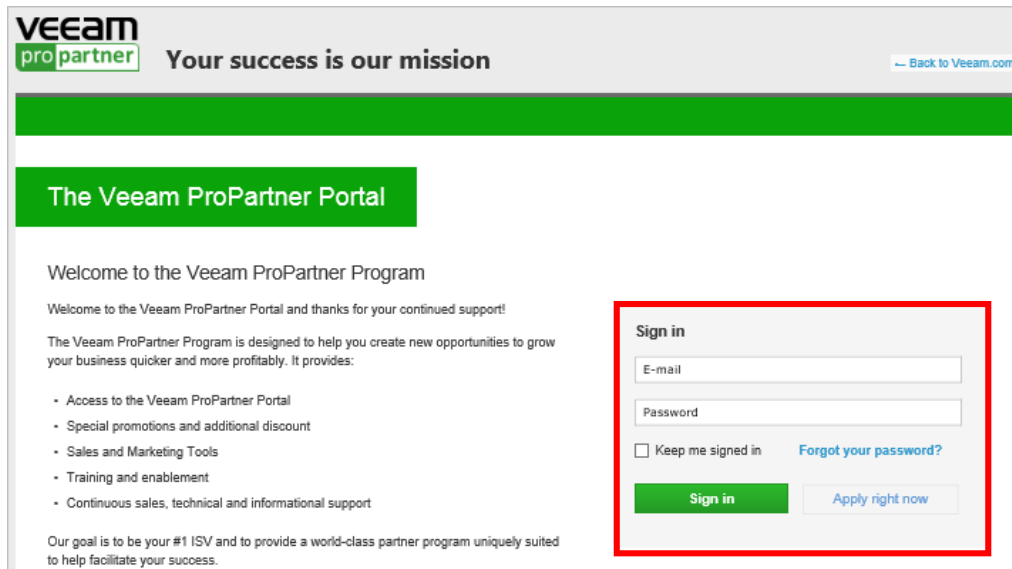
7. Scroll down to the *Edit Profile > Company Profile* section to locate your ProPartner ID:



Obtain a Trial License for Veeam Backup and Replication (OPTIONAL)

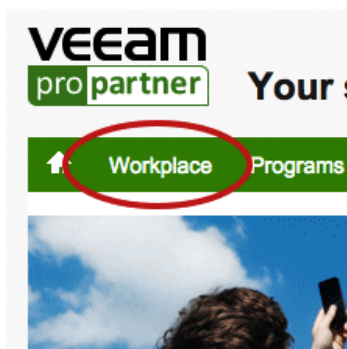
To obtain a trial license, you must first register (free) with Veeam by following the VCSP registration process in the previous section. After you have registered:

1. Log in to the [Veeam Pro Partner Portal](#) using your email and password.

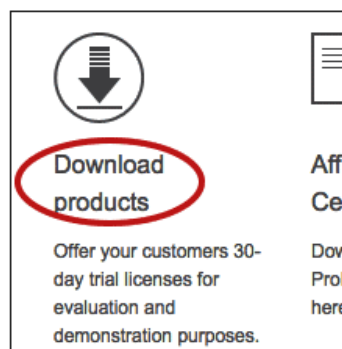


2. Go to *Workplace*>*Download Products*>*Veeam Backup and Replication*:

Log in as a ProPartner,
Go To *Workplace*



Go To *Download Products*



Select Veeam Backup &
Replication

2	Veeam Availability Suite
3	Veeam Backup & Replication
4	Veeam ONE
5	Veeam Smart Plug-in (SPI) for

3. Select the product you would like to trial.

After you select the Veeam Backup and Replication trial or the Cloud Connection trial, Veeam will email you a trial license key to activate your software.

PRODUCT	DOWNLOAD TRIAL KEY	
Veeam Backup & Replication	Trial Key for VMware	Trial Key for Hyper-V
Veeam Cloud Connect	Trial Key for Cloud Connect	

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